

VIRGINIA'S

NEW RIVER VALLEY

Accounting

Brown Edwards ★

Mark Woolwine, Partner

540-443-3606 | mwoolwine@becpas.com

Brown Edwards provides 5-star accounting services to ensure that your organization flourishes.

Ad & Marketing Agency

Eddy Communications ●

Jennifer Eddy, Chief Strategist

Phone | j.eddy@eddycommunications.com

The O'Connor Group ●

Bill O'Connor, President

540-342-1889 | bill@adoconnor.com

Airport

Roanoke-Blacksburg Regional Airport ●

Tim Bradshaw, Executive Director

540-362-1999 | tim.bradshaw@flyroa.com

Architect

Colley Architects, P.C. ●

Tim Colley, AIA, LEED AP, SCUP

540-953-2724 | tim.colley@colleyarch.com

Interactive Design Group ●

Bill Hume, Architect & Owner

800-669-6799 | bill.hume@idgarchitecture.com

Spectrum Design P.C. ●

Lenore Ervin, Senior Associate

540-342-6001 | lweiss@spectrumpc.com

Thompson & Litton ●

Jack Murphy, Vice President - Project Management

540-633-1897 | jackm@t-l.com

Banking

BB&T ★

Barry Henderson, Senior Vice-President

540-983-7949 | bhenderson@bbandt.com

BB&T offers banking services to help you reach your financial goals and plan for a sound financial future.

First Bank & Trust ●

Jim McAlister, Regional Manager

540-998-6476 | jmcAlister@firstbank.com

First Citizens Bank

Ivy Dill, Senior Vice President

540-344-3693 | ivy.dill@firstcitizens.com

First Community Bank

Todd Murray, Commercial Sales Leader

540-951-7170 | tmmurray@fcbinc.com



Freedom First Credit Union • Thompson & Litton •

Steve Hildebrand,
VP of Marketing | 540-389-0244
shildebrand@freedomfirst.com

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

SunTrust Bank •

Chad Brown,
Senior VP, Commerical Banking
540-982-3120 | chad.brown@suntrust.com

Union Bank & Trust ★

Ed Lawhorn, NRV Market Executive
540-381-6734 | ed.lawhorn@bankatunion.com
Union provides personal and business banking services, investments, and mortgages to all of VA.

Wells Fargo •

Michael Orr, Business Relationship Manager
540-510-4487 | michael.p.orr@wellsfargo.com

Building Materials

Salem Stone Corporation ★

Tony Landreth, Corporate Sales Manager
540-765-7963 | tony.landreth@salemstonecorp.com
SSC is a leading producer of construction aggregates including agricultural lime, sand, and industrial minerals.

Chemicals & Testing

Polymer Solutions, Inc. •

Cynthia Rancourt, CEO
540-449-5001 | accountpayable@polymersolutions.com

Civil Engineer

Balzer and Associates •

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc

Draper Aden Associates •

Deborah Flippo, Economic Development Program Manager
540-557-1310 | dflippo@daa.com

Hurt & Proffitt •

Keith Boyd, Director of Land Development
540-443-0434 | kboyd@handp.com

Spectrum Design P.C. •

Lenore Ervin, Senior Associate
540-342-6001 | lweiss@spectrumpc.com

Construction

G & H Contracting •

Jennifer Christianson, Business Development
540-387-5059 | jchristianson@ghcontracting.com

Sams Brothers •

Larry Sams, President & Owner
540-674-6900 | larry@samsbrothers.net

SAS Builders •

Jeanne Stosser, President
540-953-2080 | jstosser@cmgleasing.com

Stateson Homes •

Todd Robertson, Principal
540-553-0544 | trobertson@statesonhomes.com

Thor, Inc. •

Kathy Wiseman, Controller
540-563-0567 | kwiseman@thorconstruction.com

Turner Long Construction •

Vickie Damico, Director of Marketing
540-529-1942 | vdamico@turnerlongconstruction.com

Construction Management

Branch & Associates, Inc. •

John Gardner, Business Development
540-989-5215 | john.gardner@branch-associates.com

G & H Contracting •

Jennifer Christianson, Business Development
540-387-5059 | jchristianson@ghcontracting.com

Thompson & Litton •

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Thor, Inc. •

Kathy Wiseman, Controller
540-563-0567 | kwiseman@thorconstruction.com

Turner Long Construction •

Vickie Damico, Director of Marketing
540-529-1942 | vdamico@turnerlongconstruction.com

Design-Build

Branch & Associates, Inc. ●

John Gardner, Business Development
540-989-5215 | john.gardner@branch-associates.com

Colley Architects, P.C. ●

Tim Colley, AIA, LEED AP, SCUP
540-953-2724 | tim.colley@colleyarch.com

GJ Hopkins, Inc. ●

Lane Dellinger, Business Development Manager
540-765-7537 | lane.dellinger@gjhopkins.com

Thompson & Litton ●

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Turner Long Construction ●

Vickie Damico, Director of Marketing
540-529-1942 | vdamico@turnerlongconstruction.com

Energy Services

Draper Aden Associates ●

Deborah Flippo, Economic Development Program Manager
540-557-1310 | dflippo@daa.com

GJ Hopkins, Inc. ●

Lane Dellinger, Business Development Manager
540-765-7537 | lane.dellinger@gjhopkins.com

Turner Long Construction ●

Vickie Damico, Director of Marketing
540-529-1942 | vdamico@turnerlongconstruction.com

Environmental Services

Balzer and Associates ●

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc

Draper Aden Associates ●

Deborah Flippo, Economic Development Program Manager
540-557-1310 | dflippo@daa.com

ECS Mid-Atlantic, LLC ●

Brian Wyatt, Branch Manager
540-362-2000 | bwyatt@ecslimited.com

Hurt & Proffitt ●

Keith Boyd, Director of Land Development
540-443-0434 | kboyd@handp.com

Schnabel Engineering ●

Steve Conner, Principal
540-953-1239 | sconner@schnabel-eng.com

Facilities Consultant

ECS Mid-Atlantic, LLC ●

Brian Wyatt, Branch Manager
540-362-2000 | bwyatt@ecslimited.com

General Contractors

Avis Construction ●

Jack Avis, Owner
540-982-3558 | jack@avisconstruction.com

Branch & Associates, Inc. ●

John Gardner, Business Development
540-989-5215
john.gardner@branch-associates.com

SAS Builders ●

Jeanne Stosser, President
540-953-2080 | jstosser@cmgleasing.com

Snyder & Associates ●

Mike Snyder, Executive Vice President
540-552-3377 | msdenhill@yahoo.com

Stateson Homes ●

Todd Robertson, Principal
540-553-0544
trobertson@statesonhomes.com

Geotechnical Engineer

Draper Aden Associates ●

Deborah Flippo,
Economic Development Program Manager
540-557-1310 | dflippo@daa.com

ECS Mid-Atlantic, LLC ●

Brian Wyatt, Branch Manager
540-362-2000 | bwyatt@ecslimited.com

Hurt & Proffitt ●

Keith Boyd, Director of Land Development
540-443-0434 | kboyd@handp.com

Schnabel Engineering ●

Steve Conner, Principal
540-953-1239 | sconner@schnabel-eng.com

Electrical Engineer

Thompson & Litton ●

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Event Services & Lodging

CrossPointe Conference Center ●

John Coleman, General Manager
540-382-7100 | jcoleman@foursquare.org

Holiday Inn Christiansurg/Blacksburg

Lea Wall, Director of Sales
540-381-8100 | lea@christiansburgholiday.com

Historic Restoration

Branch & Associates, Inc. ●

John Gardner, Business Development
540-989-5215 | john.gardner@branch-associates.com

Colley Architects, P.C. ●

Tim Colley, AIA, LEED AP, SCUP
540-953-2724 | tim.colley@colleyarch.com

Spectrum Design P.C. ●

Lenore Ervin, Senior Associate
540-342-6001 | lweiss@spectrumpc.com

Infrastructure

Draper Aden Associates ●

Deborah Flippo, Economic Development Program Manager
540-557-1310 | dflippo@daa.com

Schnabel Engineering ●

Steve Conner, Principal
540-953-1239 | sconner@schnabel-eng.com

Thompson & Litton ●

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Insurance

Brown Insurance ●

Tommy Via, President
540-552-5331 | tvia@llbrown.net

Business Solutions, Inc. ●

Rebecca Pollard
540-444-4000 | bpollard@businesssolutionsinc.net

Interior Design

Colley Architects, P.C. ●

Tim Colley, AIA, LEED AP, SCUP
540-953-2724 | tim.colley@colleyarch.com

Sams Brothers ●

Larry Sams, President & Owner
540-674-6900 | larry@samsbrothers.net

Spectrum Design P.C. ●

Lenore Ervin, Senior Associate
540-342-6001 | lweiss@spectrumpc.com

Landscape Architect

Balzer and Associates ●

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc

Land Surveying

Balzer and Associates ●

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc



BUSINESS SERVICES GUIDE

Draper Aden Associates ●

Deborah Flippo, Economic Development Program Manager
540-557-1310 | dflippo@daa.com

Thompson & Litton ●

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Legal

Cowan Perry ★

David E. Perry, President & Attorney
540-777-3455 | dperry@cowanperry.com
Cowan Perry is a boutique law firm with a unique vision for helping clients grow and protect their businesses.

Sands Anderson PC ●

Reid Broughton, Attorney
540-260-3032 | rbroughton@sandsanderson.com

The Mitchell Law Firm ●

Jeff Mitchell, Attorney
540-443-9272 | jeff@mitchell-firm.com

Logistics

Alleghany Logistics ●

James Loux, President
540-674-0900 x 16 | jloux@alleghanylogistics.com

Camrett Logistics ●

Collin Peel, Founder & CEO
276-625-8103 | lcarter@camrett.com

Mechanical Engineer

Thompson & Litton ●

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Medical

Carilion New River Valley Medical Center ★

William Flattery | 540-731-2508
wjflattery@carilionclinic.org
As the leading health care provider in the NRV, Carilion New River Valley Medical Center anchors a medical center complex that includes a modern hospital facility with diagnostic and medical care, a Level III Trauma emergency department, two heliports, and Carilion Clinic Saint Albans Hospital for psychiatry and behavioral medicine.

LewisGale Hospital Montgomery ★

Marsha Myers | 540-440-0068
marsha.myers@hcahealthcare.com
LewisGale is committed to the care and improvement of human life by providing the highest level of care with a range of specialties to meet the healthcare needs of families. From birthing centers to nationally-recognized orthopedic and cardiac care services, LewisGale is a community hospital with the resources of an integrated healthcare network.

LewisGale Hospital Pulaski ●

Sean Pressman, CEO
540-440-8301 | sean.pressman@hcahealthcare.com

Moving

Lawrence Companies ★

Peer Segelke, CEO
540-966-4533 | psegelke@lawrencecompanies.com
Offering moving, storage, freight, warehousing, relocation, CASE & AG equipment, and container services since 1932.

Office Supplies

Taylor Office Supplies ●

Tay Taylor, Owner
540-230-0215 | tay@taylorofficesupply.com

Planning & Zoning

Balzer and Associates ●

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc

Colley Architects, P.C. ●

Tim Colley, AIA, LEED AP, SCUP
540-953-2724 | tim.colley@colleyarch.com

Pre-Construction Services

Branch & Associates, Inc. ●

John Gardner, Business Development
540-989-5215 | john.gardner@branch-associates.com

G & H Contracting ●

Jennifer Christianson, Business Development
540-387-5059 | jchristianson@ghcontracting.com

Thor, Inc. ●

Kathy Wiseman, Controller
540-563-0567 | kwiseman@thorconstruction.com

BUSINESS SERVICES GUIDE

Turner Long Construction •

Vickie Damico, Director of Marketing
540-529-1942 | vdamico@turnerlongconstruction.com

Plumbing Design

GJ Hopkins, Inc. •

Lane Dellinger, Business Development Manager
540-765-7537 | lane.dellinger@gjhopkins.com

Thompson & Litton •

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Property Management

Cushman & Wakefield | Thalhimer •

William Poe, Senior VP, Managing Broker
540-767-3000 | bill.poe@thalhimer.com

Quality Assurance

Polymer Solutions, Inc. •

Cynthia Rancourt, CEO
540-961-4300 | accountpayable@polymersolutions.com

Real Estate - Commercial

Cushman & Wakefield | Thalhimer •

William Poe, Senior VP, Managing Broker
540-767-3000 | bill.poe@thalhimer.com

Virginia Tech Corporate Research Center •

Joe Meredith, PhD, President
540-342-8599 | joe.meredith@vtcrc.com

Waldvogel •

Michael M. Waldvogel, CCIM SIOR, President & CEO
540-342-8599 | mwaldvogel@waldvogelcommercial.com

Real Estate - Residential

BCR Property Management •

Sandy Davis, Owner
540-951-2141 | scdavis6@aol.com

Coldwell Banker Townside Realtors •

Howard Sadler, Realtor
540-230-7946 | howard@howardsadler.com

Nest Realty •

Jeremy Hart, Principal Broker & Owner
540-998-4731 | jeremy@nestrealty.com

Research Park

Virginia Tech Corporate Research Center •

Joe Meredith, PhD, President
540-342-8599 | joe.meredith@vtcrc.com

Restoration

Servpro Industries, Inc. (restoration) •

John Tuttle, Business Development Coordinator
540-204-6002 | johntuttle@servproimp.com

Retail

The Orange Bandana •

Nancy Creed
540-250-1625 | nancylcreed@gmail.com

Signage

Signarama NRV •

Kevin Altizer, Owner
540-382-9444 | signaramanrv@gmail.com

Software Development

Excella Consulting •

Matt McHugh, Managing Consultant
703-480-8608 | matt.mchugh@excella.com

Storage

Security Self Storage •

Bill Aden, Owner
540-951-0100 | bburgstorage@aol.com

Structural Engineer

Balzer and Associates •

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc

Draper Aden Associates •

Deborah Flippo, Economic Development Program Manager
540-557-1310 | dflippo@daa.com

Schnabel Engineering •

Steve Conner, Principal
540-953-1239 | sconner@schnabel-eng.com

Spectrum Design P.C. •

Lenore Ervin, Senior Associate
540-342-6001 | lweiss@spectrumpc.com

Sustainable Design

Colley Architects, P.C. ●

Tim Colley, AIA, LEED AP, SCUP
540-953-2724 | tim.colley@colleyarch.com

Technology Firm

Excella Consulting ●

Matt McHugh, Managing Consultant
703-480-8608 | matt.mchugh@excella.com

Transportation Engineer

Balzer and Associates ●

Steve Semones, Vice President
540-381-4290 | ssemones@balzer.cc

Thompson & Litton ●

Jack Murphy, Vice President - Project Management
540-633-1897 | jackm@t-l.com

Security

Third Security ●

Julian Kirk, Managing Director
540-633-7900 | julian.kirk@thirdsecurity.com

Utilities

American Electric Power ★

John Smolak,
Director of Economic & Business Development
540-985-2605 | jjsmolak@aep.com
AEP provides support for businesses relocating or expanding and catalyzes economic growth through training.

Atmost Energy ●

Green Faircloth, Sales Representative
423-612-7610 | green.faircloth@atmosenergy.com

Citizens Telephone Cooperative, Inc. ★

Dennis Reece, COO & AGM
540-745-9528 | dennisreece@citizens.coop
A regional full-service communications provider of land-line telephone, VoIP, IPTV Video, hosting, DSL, and more.

Web Hosting

Rackspace Hosting ●

Ashleigh Beasley, Executive Assistant
540-449-5001 | ashleigh.beasley@rackspace.com

All businesses listed contribute to the mission of Onward New River Valley.

[Chairman Level Investor ★] [President ★] [Director ●] [Ambassador ●] [Advocate ●]

Some businesses may be listed several times depending on services offered.

**PROVIDED BY
ONWARD NRV**

www.onwardnrvalley.org
p. 540-267-0007 | t.f. 800-678-1734
2020 Kraft Drive Suite 2000, Blacksburg, VA 24060



formerly the New River Valley Economic Development Alliance